



**WINTER MEMBERS' MEETING  
LONDON, 16 + 17 JANUARY 2003**

**PROGRAMME**

**Thursday, 16 January**

**La Porte des Indes, 32 Bryanston Street, London, W1H 7AE, Tel: +44 20 7224 0055**

**20.00** Join us at the "Gateway to India" where a mouth-watering selection of the chef's specialities will be served in a stunning setting with giant palm trees, exotic flowers and carved marble waterfall.

**Friday, 17 January**

**Burton Room, Institute of Directors, 116 Pall Mall, London, SW1Y 5ED, Tel: +44 20 7451 3107**

**09.45-10.00 Registration and Coffee**

**10.00-11.00 Community-Based Philanthropy – The Future We All Want?**

Gaynor Humphreys, Director, Community Foundation Network (from January 2003: Director, Worldwide Initiatives for Grantmaker Support)

A fast-growing style of philanthropy, community foundations already exist in most parts of the UK. Playing a key role in their development, as Director of the Community Foundation Network, Gaynor Humphreys will outline the challenges faced by the CFN, addressing the methods used to build endowment, the kind of donors attracted, the benefits to local communities and the responses received in introducing this special form of giving.

**11.00-11.30 Coffee Break**

**11.30-12.30 Members' Presentations**

Richard Crossland (UK), David Saint (UK),  
Henk Smit (Netherlands), Francesca Zagni (Italy)

The above members will give an update on their business activities and recent projects, promoting opportunities for cooperation between EUConsult member companies.

**12.30-13.30 Lunch**

**13.30-14.30 Private Action, Public Benefit – Modernising the Non-Profit Sector**

Stephen Bubb, Chief Executive, Association of Chief Executives of Voluntary Organisations  
The recent UK Treasury review and Strategy Unit report throws down the gauntlet to government, funders and to the sector. How can we campaign for changes to expand the role of the sector? Should we campaign to deliver more public services? How can we change our own practises to increase professionalism and to modernise?

**14.30-15.30 EUConsult – Development Plans for 2003 and Beyond**

David Saint, Chairman of EUConsult, will lead a discussion on continuing the development of the Association and optimising the benefits for members.

**15.30-16.00 Tea Break**

**16.00-17.00 Programme Related Investment**

David Carrington, Charity Finance and Governance Consultant

Can charities make their financial assets work harder to achieve their charitable aims? David Carrington, a consultant on charity finance and governance, explains how Programme Related Investment can enable a charity to generate a financial return while at the same time using the funds to address their charitable objects.

**17.00 Close**